

Hilary St. Jean

SENIOR COUNSEL

Hilary has a background in high-tech corporate transactions, entertainment-based transactions, intellectual property, and business and business/legal management.



OFFICES

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Practices

- Corporate & Transactional
- Intellectual Property
- Labor and Employment

With a focus on corporate transactional matters and a history of prior legal practice in Silicon Valley and Los Angeles, Hilary's practice involves everything from formation to exit of a company. She has significant experience with various financing transactions, corporate governance and organization, mergers and acquisitions, joint ventures, and a variety of other corporate and transactional matters. Hilary's work serves clients ranging from emerging entities and startups to mature businesses and repeat-entrepreneurs, as well as venture and private equity investors.

Hilary also has a background in entertainment-based matters, including intellectual property asset transactions, talent agreements, and sponsorship and promotional arrangements. Prior to working at Rogoway, Hilary worked in the heart of Silicon Valley on Sand Hill Road on a variety of transactional matters and including as a board-level attorney, advising client boards of directors on both business and business/legal matters.

Bar Admissions

- California

Education

- UC Berkeley School of Law (J.D. 2011), Honors
- Colgate University (B.A., 2002), Honors, cum laude

Awards & Recognition

- Best Attorney, Best of Sonoma County Awards held by The Press Democrat (2019)
- Forty Under 40, North Bay Business Journal (2019)

RECENT REPRESENTATIVE MATTERS

- Represented various clients on buy and sell side in multiple mergers and acquisitions ranging from millions of dollars to billions of dollars.
- Represented cannabis clients in private company equity financings in 2019 ranging in the 20s of millions of dollars range.
- Represented company cannabis clients in multiple debt financings, including involving SAFEs (Simple Agreements for Future Equity) and promissory notes (both convertible into equity and straight loans).
- Represented multiple cannabis operators with respect to key commercial agreements (cultivation, manufacturing, distribution), IP and brand licensing agreements (white labeling and other) and other material agreements, such as leases and property related agreements.
- Represented an Oakland dispensary in acquisition by a leading vertically integrated international public cannabis investor and business in the multiple millions of dollars.
- Represented and formed funds for investment in cannabis companies.
- Advised investors regarding diligence and investment in cannabis operations.
- Worked on multiple roll-ups and restructures in the cannabis business, navigating tricky regulatory parameters in multiple entity reorganizations.
- Worked on up to 8 financings per week in Silicon Valley representing both investors and companies (with investment amounts ranging from tens of millions of dollars to hundreds of millions of dollars).
- Represented DCG Systems Inc. in Silicon Valley in their acquisition by FEI for \$160 million dollars.
- Represented Top 100 music artist in Los Angeles with respect to legal matters in connection with Grammy-nominated album.
- Represented multi-platinum recording artist in Los Angeles with respect to various transactional agreements including a world tour agreement.