

# Josh Zetlin

SENIOR COUNSEL

With a practice involving litigation, intellectual property and corporate matters, Josh advises clients on a wide range of issues.



## OFFICES

Los Angeles, CA

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## Practices

- Corporate & Transactional
- Disputes and Litigation
- Intellectual Property
- Labor and Employment

At Rogoway, Josh Zetlin advises clients on a wide range of issues, including trademark clearance and prosecution, brand development and enforcement, intellectual property licensing, corporate finance, entity formation, corporate governance and commercial disputes. He frequently represents businesses and individuals in civil litigation matters and has helped clients secure positive outcomes in disputes spanning a wide range of issues.

Upon graduating from law school, Josh began his legal career assisting clients with both litigation and transactional matters at a law firm in Beverly Hills. He then spent time as an in-house television production attorney at Metro-Goldwyn-Mayer Studios.

Striving to view legal issues through a holistic lens, Josh represents his clients in a thoughtful and personal manner. This, combined with his nimble approach to legal representation, serves clients immeasurably in the rapidly changing legal landscape of the cannabis industry.

## Bar Admissions

- California

## Education

- UC Hastings College of the Law (J.D., 2010)
- Brandeis University (M.A., 2004)
- Brandeis University (B.A., 2003)

## RECENT REPRESENTATIVE MATTERS

- Defended medical business against litigation brought by former staff member alleging wage-and-hour claims.
- Represented investor in 6-figure convertible debt financing of Northern California cannabis distributor start-up.
- Facilitated SAFE financing of prominent cannabis infused beverage brand.
- Structured and negotiated supply chain to bring cannabis infused wine from concept to market.
- Drafted wide range of commercial contracts for parties in cannabis supply chain, including flower purchase agreements, distribution agreements, and equipment leases.
- Negotiated supply agreements for high-end craft cultivator to convey raw cannabis to prominent brands, for subsequent re-sale and extraction for manufactured products.
- Managed due diligence for significant seven- and eight-figure series A financings of operators.
- Drafted and negotiated assignment of lease for publicly traded multi-state operator, in connection with acquisition of retail and distribution licenses.
- Reviewed, edited and negotiated multi-year, multi-million dollar warehouse lease for Desert Hot Springs cultivator.
- Secured significant six-figure payout and retention of intellectual property for founder upon departure from well-known cannabis brand.
- Defended prominent operator in litigation over fiduciary duty claims by exited founder.
- Negotiated six-figure settlement to client in litigation between founders of distribution and manufacturing operator.
- Counseled Adelanto dispensary through settlement negotiations in dispute with rival business over brand name.
- Negotiated and drafted trademark and trade secret license agreements for cross-state licensing of manufactured product brands.